

COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

THE FIRST SET OF DOCUMENT AND INFORMATION REQUESTS OF THE
DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

D.T.E. 05-35

Respondent: Nancy G. Culliford

Date: august 23, 2005

Information Request D.T.E. 1-20

- Q. Please refer to the Negotiated Rate Letter Agreement on page 22 of the Precedent Agreement. How was the negotiated rate determined?
- A. The negotiated rate contained in the Negotiated Rate Letter Agreement on page 22 of the Precedent Agreement is the minimum rate at which Tennessee was prepared to offer the underlying service as stated in Tennessee's Binding Open Season. The Company did not deem it necessary to propose a higher rate during the negotiation process.